

Message Text

UNCLASSIFIED

PAGE 01 KHARTO 02099 111147Z

41

ACTION AF-05

INFO OCT-01 ISO-00 EB-03 DRC-01 RSC-01 /011 W

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R 111050Z SEP 74

FM AMEMBASSY KHARTOUM

TO USDOC WASHDC

INFO SECSTATE WASHDC 8757

UNCLAS KHARTOUM 2099

E.O. 11652: NA

TAGS: ETRD SU

SUBJ: GINNING FACTORY FOR RAHAD PROJECT

1. REPUTABLE LOCAL FIRM, ABDEL BAGI OMER ENGINEERING WORKS, APPROACHED EMBASSY SEPT 10 OF ASSISTANCE IN OBTAINING DEFINITIVE REPOSE FROM U.S. COMPANY, HARDWICKE-ETTER (EXPORT DIVISION, SHERMAN TEXAS 75090, TEL 214-892-9143), RE LATTERS PARTICIPATION IN BIDDING FOR \$3 MILLION GINNING FACTORY CONNECTED WITH IBRD/IDA-FINANCED PORTION OF RAHAD SCHEME. ACCORING ABDEL-BAGI OMER (WHICH WOULD CONSTRUCT FACTORY AND INSTALL HARDWICKE-ETTER MACHINERY ON TURN-KEY BASIS), HARDWICKE-ETTER INDICATED OVER YEAR AGO POSSIBILITY OF ITS PARTICIPATION AND SENT TEAM TO INVESTIGATE, BUT REPEATED QUERIES BY LETTER AND CABLE ELICITED NO FURTHER WORD ON DECISION. AS BID DOCUMENTS NOW AVAILABLE AND CLOSING DATE FOR TENDERS IS IN TWO MONTH TIME, SUDANESE FIRM MUST KNOW ONE WAY OR OTHER

WHAT HARTWICKE-ETTER DECISION IS.

2. ACTION REQUESTED: PLEASE CONTACT HARDWICKE-ETTER TO ASCERTAIN WHETHER OR NOT IT WISHES BID ON PROJECT IN COLLABORATION WITH ABDEL BAGI OMER, EMPHASIZE EMBASSY IN NO WAY ENDORSING OR PROMOTING SUDANESE FIRM AS COLLABORATOR BUT MERELY WISHES ASSIST IN COMMUNICATIONS ON MAJOR PROJECT, PREPARATION FOR WHICH HAVE ALREADY COST ABDEL BAGI OMER CONSIDERABLE TIME AND EFFORT.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TEXTILE INDUSTRY, INVESTMENT OPPORTUNITIES
Control Number: n/a
Copy: SINGLE
Draft Date: 11 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KHARTO02099
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740253-0179
From: KHARTOUM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740956/aaaabvpq.tel
Line Count: 52
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 25 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 JUN 2002 by maustmc>; APPROVED <29 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GINNING FACTORY FOR RAHAD PROJECT
TAGS: ETRD, SU, HARDWICKE-ETTER
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005